

# Operating Model: Template [Empty]

1.0		2.0		3.0		4.0		5.0		6.0		7.0		8.0	
<b>STRATEGIC</b>	1.1 1.1.1   1.1.5 1.1.2   1.1.6 1.1.3   1.1.7 1.1.4   1.1.8	2.1 2.1.1   2.1.5 2.1.2   2.1.6 2.1.3   2.1.7 2.1.4   2.1.8	3.1 3.1.1   3.1.5 3.1.2   3.1.6 3.1.3   3.1.7 3.1.4   3.1.8	4.1 4.1.1   4.1.5 4.1.2   4.1.6 4.1.3   4.1.7 4.1.4   4.1.8	5.1 5.1.1   5.1.5 5.1.2   5.1.6 5.1.3   5.1.7 5.1.4   5.1.8	6.1 6.1.1   6.1.5 6.1.2   6.1.6 6.1.3   6.1.7 6.1.4   6.1.8	7.1 7.1.1   7.1.5 7.1.2   7.1.6 7.1.3   7.1.7 7.1.4   7.1.8	8.1 8.1.1   8.1.5 8.1.2   8.1.6 8.1.3   8.1.7 8.1.4   8.1.8							
	1.2 1.2.1   1.2.5 1.2.2   1.2.6 1.2.3   1.2.7 1.2.4   1.2.8	2.2 2.2.1   2.2.5 2.2.2   2.2.6 2.2.3   2.2.7 2.2.4   2.2.8	3.2 3.2.1   3.2.5 3.2.2   3.2.6 3.2.3   3.2.7 3.2.4   3.2.8	4.2 4.2.1   4.2.5 4.2.2   4.2.6 4.2.3   4.2.7 4.2.4   4.2.8	5.2 5.2.1   5.2.5 5.2.2   5.2.6 5.2.3   5.2.7 5.2.4   5.2.8	6.2 6.2.1   6.2.5 6.2.2   6.2.6 6.2.3   6.2.7 6.2.4   6.2.8	7.2 7.2.1   7.2.5 7.2.2   7.2.6 7.2.3   7.2.7 7.2.4   7.2.8	8.2 8.2.1   8.2.5 8.2.2   8.2.6 8.2.3   8.2.7 8.2.4   8.2.8							
	1.3 1.3.1   1.3.5 1.3.2   1.3.6 1.3.3   1.3.7 1.3.4   1.3.8	2.3 2.3.1   2.3.5 2.3.2   2.3.6 2.3.3   2.3.7 2.3.4   2.3.8	3.3 3.3.1   3.3.5 3.3.2   3.3.6 3.3.3   3.3.7 3.3.4   3.3.8	4.3 4.3.1   4.3.5 4.3.2   4.3.6 4.3.3   4.3.7 4.3.4   4.3.8	5.3 5.3.1   5.3.5 5.3.2   5.3.6 5.3.3   5.3.7 5.3.4   5.3.8	6.3 6.3.1   6.3.5 6.3.2   6.3.6 6.3.3   6.3.7 6.3.4   6.3.8	7.3 7.3.1   7.3.5 7.3.2   7.3.6 7.3.3   7.3.7 7.3.4   7.3.8	8.3 8.3.1   8.3.5 8.3.2   8.3.6 8.3.3   8.3.7 8.3.4   8.3.8							
	1.4 1.4.1   1.4.5 1.4.2   1.4.6 1.4.3   1.4.7 1.4.4   1.4.8	2.4 2.4.1   2.4.5 2.4.2   2.4.6 2.4.3   2.4.7 2.4.4   2.4.8	3.4 3.4.1   3.4.5 3.4.2   3.4.6 3.4.3   3.4.7 3.4.4   3.4.8	4.4 4.4.1   4.4.5 4.4.2   4.4.6 4.4.3   4.4.7 4.4.4   4.4.8	5.4 5.4.1   5.4.5 5.4.2   5.4.6 5.4.3   5.4.7 5.4.4   5.4.8	6.4 6.4.1   6.4.5 6.4.2   6.4.6 6.4.3   6.4.7 6.4.4   6.4.8	7.4 7.4.1   7.4.5 7.4.2   7.4.6 7.4.3   7.4.7 7.4.4   7.4.8	8.4 8.4.1   8.4.5 8.4.2   8.4.6 8.4.3   8.4.7 8.4.4   8.4.8							
<b>TACTICAL</b>	1.5 1.5.1   1.5.5 1.5.2   1.5.6 1.5.3   1.5.7 1.5.4   1.5.8	2.5 2.5.1   2.5.5 2.5.2   2.5.6 2.5.3   2.5.7 2.5.4   2.5.8	3.5 3.5.1   3.5.5 3.5.2   3.5.6 3.5.3   3.5.7 3.5.4   3.5.8	4.5 4.5.1   4.5.5 4.5.2   4.5.6 4.5.3   4.5.7 4.5.4   4.5.8	5.5 5.5.1   5.5.5 5.5.2   5.5.6 5.5.3   5.5.7 5.5.4   5.5.8	6.5 6.5.1   6.5.5 6.5.2   6.5.6 6.5.3   6.5.7 6.5.4   6.5.8	7.5 7.5.1   7.5.5 7.5.2   7.5.6 7.5.3   7.5.7 7.5.4   7.5.8	8.5 8.5.1   8.5.5 8.5.2   8.5.6 8.5.3   8.5.7 8.5.4   8.5.8							
	1.6 1.6.1   1.6.5 1.6.2   1.6.6 1.6.3   1.6.7 1.6.4   1.6.8	2.6 2.6.1   2.6.5 2.6.2   2.6.6 2.6.3   2.6.7 2.6.4   2.6.8	3.6 3.6.1   3.6.5 3.6.2   3.6.6 3.6.3   3.6.7 3.6.4   3.6.8	4.6 4.6.1   4.6.5 4.6.2   4.6.6 4.6.3   4.6.7 4.6.4   4.6.8	5.6 5.6.1   5.6.5 5.6.2   5.6.6 5.6.3   5.6.7 5.6.4   5.6.8	6.6 6.6.1   6.6.5 6.6.2   6.6.6 6.6.3   6.6.7 6.6.4   6.6.8	7.6 7.6.1   7.6.5 7.6.2   7.6.6 7.6.3   7.6.7 7.6.4   7.6.8	8.6 8.6.1   8.6.5 8.6.2   8.6.6 8.6.3   8.6.7 8.6.4   8.6.8							
	1.7 1.7.1   1.7.5 1.7.2   1.7.6 1.7.3   1.7.7 1.7.4   1.7.8	2.7 2.7.1   2.7.5 2.7.2   2.7.6 2.7.3   2.7.7 2.7.4   2.7.8	3.7 3.7.1   3.7.5 3.7.2   3.7.6 3.7.3   3.7.7 3.7.4   3.7.8	4.7 4.7.1   4.7.5 4.7.2   4.7.6 4.7.3   4.7.7 4.7.4   4.7.8	5.7 5.7.1   5.7.5 5.7.2   5.7.6 5.7.3   5.7.7 5.7.4   5.7.8	6.7 6.7.1   6.7.5 6.7.2   6.7.6 6.7.3   6.7.7 6.7.4   6.7.8	7.7 7.7.1   7.7.5 7.7.2   7.7.6 7.7.3   7.7.7 7.7.4   7.7.8	8.7 8.7.1   8.7.5 8.7.2   8.7.6 8.7.3   8.7.7 8.7.4   8.7.8							
	1.8 1.8.1   1.8.5 1.8.2   1.8.6 1.8.3   1.8.7 1.8.4   1.8.8	2.8 2.8.1   2.8.5 2.8.2   2.8.6 2.8.3   2.8.7 2.8.4   2.8.8	3.8 3.8.1   3.8.5 3.8.2   3.8.6 3.8.3   3.8.7 3.8.4   3.8.8	4.8 4.8.1   4.8.5 4.8.2   4.8.6 4.8.3   4.8.7 4.8.4   4.8.8	5.8 5.8.1   5.8.5 5.8.2   5.8.6 5.8.3   5.8.7 5.8.4   5.8.8	6.8 6.8.1   6.8.5 6.8.2   6.8.6 6.8.3   6.8.7 6.8.4   6.8.8	7.8 7.8.1   7.8.5 7.8.2   7.8.6 7.8.3   7.8.7 7.8.4   7.8.8	8.8 8.8.1   8.8.5 8.8.2   8.8.6 8.8.3   8.8.7 8.8.4   8.8.8							

## REVENUE MODEL LEGEND

= Revenue Opportunity

= Core Differentiating Competency

= Revenue Flow

= Core Competitive Competency

= Channel

## VALUE MODEL LEGEND

= Value Opportunity

= Value Creation

= ROI Opportunity

= Value Governance

= Value Identification

## SERVICE MODEL LEGEND

= Service Flow

= Main/Supporting Service

= Unique Service

= Simple Service

## COST MODEL LEGEND

= Cost Opportunity

= Cost Flow

= TCO Opportunity

## PERFORMANCE MODEL LEGEND

= Performance Opportunity

= Measurements

= Evaluation & Audits

= Control & Monitoring

= Reporting Flow

= BPM (Effectiveness & Efficiency)

## OPERATING MODEL LEGEND

= Integration Opportunity

= People Distribution

= Standardization Opportunity

= Maturity Level

= Governance, Policies & Guidelines